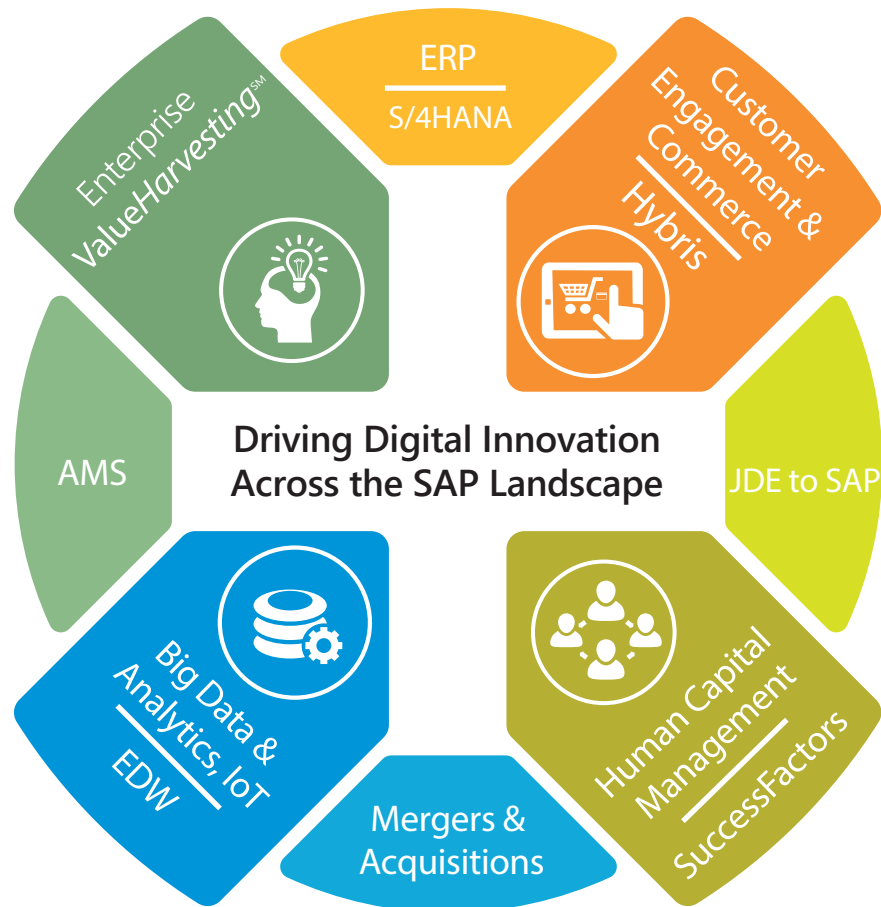


KPIT

Enterprise Solutions and Technologies for a Better World



Co-Innovating Business Value with **Industry Focused** Expertise

KPIT is a **global** IT Consulting and Product Engineering partner focused on **co-innovating** domain intensive, industry focused technology solutions for corporations specializing in our respective verticals.



Hi-Tech ● Manufacturing ● Energy & Utilities ● Automotive ● Consumer Products ● Life Sciences

Our **Information Technology** solutions help customers run their businesses more **efficiently** and **smartly** while our Product Engineering solutions enable customers to build products that are energy efficient, cleaner, safer and yield more comfort for their end-customers.

Our Focused Areas of Expertise Across the SAP Landscape



Extract High Value Returns from Existing Systems to Maximize Current Technology

Optimize Utilization of Working Capital

Improve Internal/External Customer Service Levels

Data Sampling & Assessment

Paced Technology Road-Mapping

Business Transformation xForm powered by Vh-Finance, Logistics, Digital Core & Commerce, Master Data, Supply Chain & Services



Hybris- B2B Industry Specialized Focus Areas with Deep SAP ECC Integration & Technical Knowledge

Global Leader with Hybris- Commerce, CPQ, Variant Configuration, Customer Dealer Portal & Guided Selling

Creative UX Design & Augmentation Optimization

SAP Cloud for Customer- Sales, Service, Social, Marketing & Billing Expertise

KPIT Simple RDS Tools & Accelerators



Predictive, Reporting, Big Data Discovery, Revenue Recognition & Data Governance Expertise

Big Data, Engineering and IoT Expertise

Connected Devices, Sensors, Social or Machine Data using SAP HANA Hadoop

Easy Statistical Modeling and Predictive Modeling Capabilities

Target Teradata or SFDC+ECC Customers to Consolidate Multiple Data Sources for Unified Business and Operational Reporting

UX & Visualization Optimization- Fiori, Tableau, SharePoint, Mobile solutions

KPIT EDW Jumpstart RDS Tools & Accelerators



Expertise Across the Entire HCM Suite- Talent Management Alignment, Workforce Planning & Analytics

Employee Central- SAP Payroll, Integrations- ADP Global View, Benefitfocus, Kronos, Workforce Software

Employee Central Add-On Extensions

HR Business Process Optimization, Data Management & Integration

Operational Change Management

Application Management, Enablement & Support

Kickstart RDS Implementation Services for SuccessFactors

Providing Customers Innovative Services and Solutions



S/4HANA Net New, HANA Roadmap: Suite on HANA Migration, S/4 v1511, 1610 and HEC Expertise

Business Warehouse BW/HANA , EDW on HANA

IoT/M2M with Hadoop-HANA

Global M&A on HANA

HANA Innovation Business Value: Accurate BBB, RevRec, RAR, High Volume Segmentation

Simple Finance, Migration Expertise

Closing Cockpit, Smart Mfg with MRP Cockpit, Service/ Warranty, Predictive

KPIT HANA Toolkit- Autocode Correction IP-
Reduce Time & Effort by 90%



Proven Delivery Approach and Methodology to Achieve the Synergies Identified during the M&A Process

Structured Approach and Solution includes Tools and IP: Documentation, Test Scripts and Plans

Strategic Roadmap Options for Landscape and Environment Setup

JDE to SAP, Oracle to SAP, Legacy Systems to SAP Process Mapping

KPIT's Data ManagerTool IP- Data Harmonization- Reduce Costs by 30%



Measure Services and Align with How IT is Measured by Business

Providing Smart Shoring in line with Business Needs

Flexible Support with Transparency in Operations and Minimum Lock-ins

Ensuring Unplanned Maintenance & Outages

!PAS (Innovate-Preempt-Automate-Simplify) Gadgets. Jumble Cruncher: Identifies most Complex Technical Areas in the SAP Landscape

KPIT SMART AMS IP- Tools & Accelerators



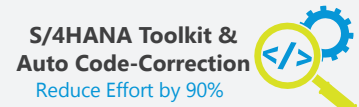
Empowering Our Customers to Succeed in the Marketplace

KPIT is a global SAP Gold Partner with over 20 years delivery excellence. Leveraging our technology prowess, we have partnered with more than 300 customers worldwide to co-create transformational value that provides sustainable competitive advantage to their businesses.

Our 10,000+ strong team works at the forefront of technologies and processes to help global corporations become more productive, integrated and innovative enterprises.

KPIT's dedicated practices includes; CEC, Digital Commerce, HCM, IoT, Cloud, SCM, Analytics and Platform Solutions– S/4HANA.

Take Advantage of KPIT's Intellectual Property (IP) RDS Tools & Accelerators



KPIT Awards & Recognition

- Gartner Magic Quadrant "Challenger" SAP Application Services, North America- 2017
- Recognized by IDC as HANA Leader- 2015 and 2016
- SAP Hybris Partner of the Year, "Newcomer"- 2016 Hybris Summit
- First SuccessFactors Partner Since 2005 with 900+ Projects Completed
- Vendor Award by Juniper for Delivery Excellence- 2015

Value Assessments ● Strategic Road-Mapping ● Rapid Proof of Concept ● Solution Implementation
Global Roll-Outs ● Migration & Upgrades ● Strategic Sourcing ● Managed Services & Support ● Advisory & Consulting

10,800+
Employees

1800+
SAP Consultants

Over 300 SAP
Customers

Customers
Across 25+
Countries

7 Global
Delivery Centres
& 34 Offices