

Revolutionize Your Business with KPIT & SAP HANA Solutions

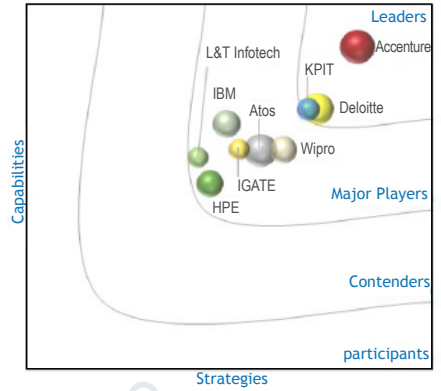
Take Advantage of KPIT's HANA Assessment Offering

Approach

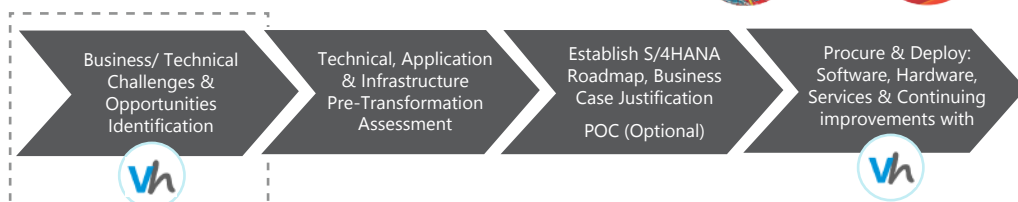


2016: KPIT Ranked as Global Leader for S/4HANA in Manufacturing

ICD MarketScope Worldwide Professional Services Firms for SAP Business Suite Powered by SAP HANA in Manufacturing

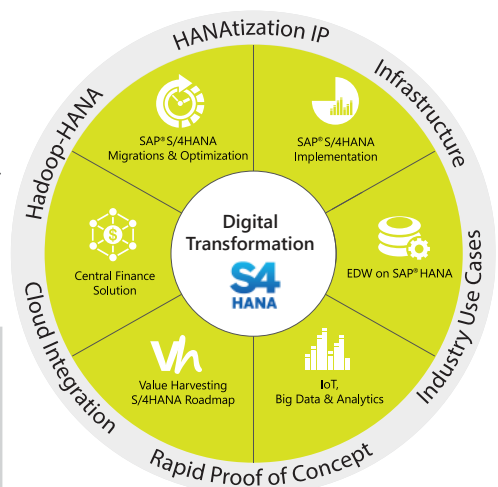
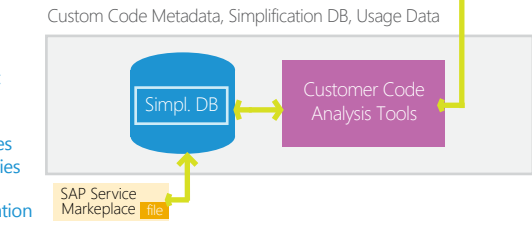
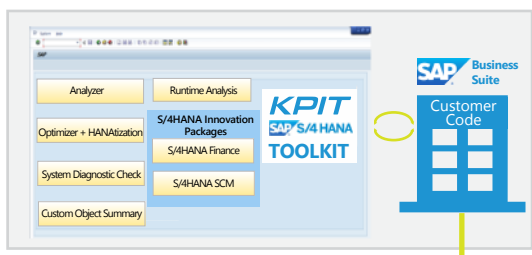


KPIT Assessment for S/4HANA



Use Data Analysis to Evaluate People, Process & Technology

- A Semantical Assessment Simplification List**
 - Simplification List Area
 - Simplification Item
 - Simplification Item
 - Simplification Item
- B Technical System Assessment Transition Pre-Checks**
- C Technical System Custom code Analysis with KPIT HANA Toolkit & Simplification DB**
- D Align vision & challenges with S/4HANA capabilities to achieve Strategic & Operational Transformation**

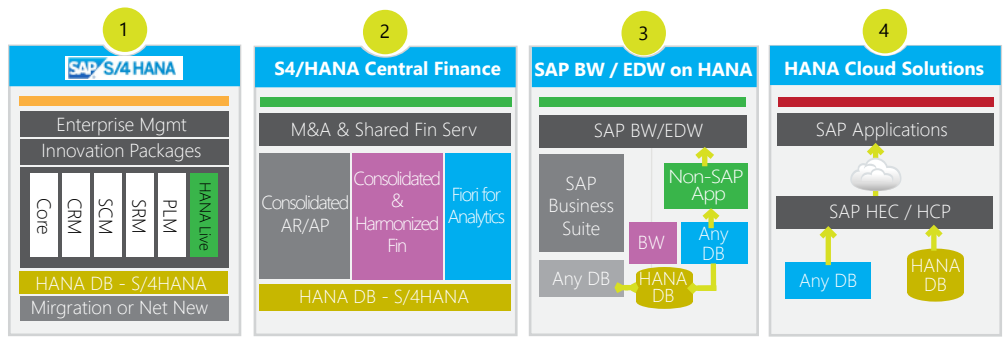


Transform Your Business

- » Run your SAP Business Suite applications with embedded analytics
- » Take advantage of the new business functions in Finance & SCM with S/4HANA
- » Enhance existing Hadoop investments and generate value from Big Data & IOT
- » Self Service BI; HANA modeling with BW/EDW
- » Take advantage of S/4HANA Central Finance for M&A and drive towards centralized shared financial services
- » Maximize Value Realization by aligning business and IT around End-to-End processes within the KPIT ICoE 'Integration Center of Excellence/Evolution'

Value Discovery & Deliverables:

- » HANA strategic value roadmap
- » KPIT HANA Toolkit for detailed impact analysis
- » Hardware sizing recommendation
- » System review for migration and establish S/4HANA Risk Profile
- » HANA migration success factors briefing
- » Proposal for HANA deployment



Discover the Business Value of HANA with KPIT

1

HANA Virtual Roundtable (Optional)

Demystify HANA and S/4HANA and discover how you can leverage it to better meet your business objectives and enable your digital transformation. Your team gathers every week to discuss business requirements. Invite KPIT experts to your call for providing creative solutions using SAP and HANA.

2

KPIT HANA Assessment

KPIT will come on-site to conduct a Business Value/Technical Discovery and pre-transformation assessment, leveraging KPIT S/4HANA Toolkit. We will provide a HANA Strategic Roadmap, Risk Profile and solution scope based on your specific application landscape and tailored to your business priorities.

3

Risk-free Proof of Concept (PoC) Proposal

KPIT provides a compelling trial offer. You will have total access to a fully capable S/4HANA appliance with your data. Under this no obligation offer, you can test drive the PoC freely and then choose to evaluate a full deployment.

KPIT HANA Use Cases



Simple, Scalable & Delight Customers

- » Industry: Hi-Tech Mfg
- » 1.2 million+ Installed Base/ 300K+Customer Service Orders/year & 1600+Tech locations
- » Solution: S/4HANA (1511) Enterprise Management with Best Practices for Finance & SCM
- » New Gen platform for growth



Digital Transformation with S/4HANA & hybrid CPQ

- » Industry: Hi-Tech mfg
- » Detailed insight into business performance and updated digital customer experience
- » Company size: USD \$500M
- » Solution: S/4HANA (1503) with Simple Finance, HANA Live, - Fiori, hybrid CPQ on HANA



Accelerate & Simplify Business Processes

- » Industry: Life Sciences / Med Devices
- » Build a modern IT foundation for future innovation
- » Company Size: USD \$3B
- » Deliver a simple user experience to business users
- » Solution: ECC on HANA, (2014)', BWoH, Fiori, RevRec RAR, HANA Live



Big Data & Machine Analytics

- » Industry: IM&C
- » Machine Big Data Analytics for maintenance & statistical analysis
- » Company Size: USD \$2B
- » Solution: HANA, Hadoop, Sybase IQ, R-Programming Language, HANA Modeling



Intuitive - Ease to Use, Anytime, Anywhere, Any device – app based

- » Industry: Automotive
- » Improved analytics, eliminate data staging with single source of "Truth"
- » Solution: Migration to S/4HANA Simple Finance, Hybrid/CPQ with B2B and B2C



M&A Transformation, HANA Value Roadmap, Maximize Value Realization

- » Industry: Lifesciences
- » Company size: \$4B+ USD
- » Solution: KPIT StratosM&A, KPIT HANA Toolkit with Value Harvesting, ECC SoH



Profitability & Service Desk Analysis

- » Industry: Hi-Tech
- » Profitability & Service Desk Analysis
- » Company Size: USD \$18B
- » Solution: HANA Enterprise, CO-PA, SLT; TRX on HANA, HANA Modeling



Single Point of Truth & Better Insight to Action

- » Industry: Energy & Utilities
- » Company size: £8,030 million GBP
- » Solution: EDW on HANA with BW and connect HANA DB with multiple data sources including ESRI GIS, OSISoft PI, SAP ECC Predictive functions

Awards & Recognition { SAP Impact Award Winner
Top 10 SAP Ranked Partner
Gartner Top 20 SAP Services Provider
IDC Marketscape HANA Leader for Utilities
2015 & Manufacturing 2016



Discover more KPIT HANA use cases



10,200+
Employees

1900+
SAP Consultants

Serviced Over
300 SAP
Customers

Customers
Across 25+
Countries

11 Global
Delivery Centers
& 34 Offices